

# **Towards Regional Rice Integration: Considerations from Myanmar, Cambodia and Lao PDR Perspectives**

**Larry Wong  
Tin Htut Oo, and  
Tin Maung Shwe**

**2014 APAP Roundtable  
March 2014, Manila**

**9 9:35PM**

# **Content of Presentation**

- **World Rice production**
- **Paddy Production, self-sufficiency and food security in ASEAN**
- **Production and Export of Myanmar and Cambodia**
- **Importation of rice by ASEAN and Plus Three Countries**
- **Towards regional food security**
- **Other Considerations**
- **Key Messages and other considerations for regional rice integration**

# World Rice Production

Producer	2010	2011	2012	2013	%Change
<b>China</b>	136.57	137.00	140.70	<b>143.00</b>	1.63
<b>India</b>	89.09	95.98	104.32	<b>99.00</b>	-5.10
<b>Indonesia</b>	36.37	35.50	36.50	<b>36.90</b>	1.10
<b>Bangladesh</b>	31.00	31.70	33.70	<b>34.00</b>	0.89
<b>Vietnam</b>	24.99	26.37	27.08	<b>27.71</b>	2.35
<b>Thailand</b>	<b>20.26</b>	<b>20.26</b>	<b>20.46</b>	<b>20.50</b>	<b>0.20</b>
Philippines	9.77	10.54	10.70	10.99	2.71
Myanmar	11.64	10.53	10.82	10.75	-0.61
Brazil	7.93	9.30	7.89	8.16	3.45
Japan	7.71	7.72	7.65	7.76	1.44
<b>World Total</b>	<b>441.12</b>	<b>449.09</b>	<b>465.03</b>	<b>465.81</b>	<b>0.17</b>

Source :: World Market & Trade , USDA  
& Trade ; USDA

Unit: Million MT (Milled basis)  
Unit : million MT (milled basis)

# Table Paddy production in ASEAN countries, 2012-2014

*Unit: 1,000 Tons*

Country	2012 (2011/12)	2013 (2012/13)	change 2013 over 2012		2014 (2013/14)	change 2014 over 2013	
			Quantities	(%)		Quantities	(%)
<b>ASEAN</b>	<b>212,737.08</b>	<b>214,303.09</b>	<b>1,566.01</b>	<b>0.74</b>	<b>214,526.27</b>	<b>223.19</b>	<b>0.10</b>
<i>Brunei</i>	<i>2.70</i>	<i>2.55</i>	<i>-0.15</i>	<i>-5.64</i>	<i>2.77</i>	<i>0.23</i>	<i>8.85</i>
<i>Cambodia</i>	<i>8,779.37</i>	<i>9,290.94</i>	<i>511.58</i>	<i>5.83</i>	<i>9,340.39</i>	<i>49.45</i>	<i>0.53</i>
<i>Indonesia</i>	<i>69,056.13</i>	<i>70,866.57</i>	<i>1,810.45</i>	<i>2.62</i>	<i>70,290.56</i>	<i>-576.02</i>	<i>-0.81</i>
<i>Lao PDR</i>	<i>3,489.21</i>	<i>3,517.65</i>	<i>28.44</i>	<i>0.82</i>	<i>4,000.00</i>	<i>482.35</i>	<i>13.71</i>
<i>Malaysia</i>	<i>2,599.53</i>	<i>2,626.88</i>	<i>27.35</i>	<i>1.05</i>	<i>2,594.03</i>	<i>-32.85</i>	<i>-1.25</i>
<i>Myanmar</i>	<i>29,009.91</i>	<i>27,703.68</i>	<i>-1,306.22</i>	<i>-4.50</i>	<i>28,766.84</i>	<i>1,063.16</i>	<i>3.84</i>
<i>Philippines</i>	<i>18,032.42</i>	<i>18,243.71</i>	<i>211.29</i>	<i>1.17</i>	<i>18,625.01</i>	<i>381.30</i>	<i>2.09</i>
<i>Singapore</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>-</i>
<i>Thailand</i>	<i>38,102.72</i>	<i>37,975.90</i>	<i>-126.82</i>	<i>-0.33</i>	<i>36,638.37</i>	<i>-1,337.53</i>	<i>-3.52</i>
<i>Vietnam</i>	<i>43,665.10</i>	<i>44,075.20</i>	<i>410.10</i>	<i>0.94</i>	<i>44,268.30</i>	<i>193.10</i>	<i>0.44</i>

*Source : Agricultural commodity outlook No. 11 Dec. 2013*



# Highlight of Paddy Production

- *ASEAN Paddy production in 2014 is forecasted to be about 214.53 million tons, a slight increase from previous year*
- *Indonesia is the biggest producing country in the region. Vietnam and Thailand is the second and third producer respectively*
- *Myanmar is the fourth highest producer and production in 2014 is higher than 2013*
- *Singapore does not produce any paddy*

# Table Ratio of rice production to domestic utilization in ASEAN countries (Self-sufficiency ratio), 2012-2014

*Unit: Tons*

Country	2012			2013			2014		
	Production	Domestic Utilization	Ratio (%)	Production	Domestic Utilization	Ratio (%)	Production	Domestic Utilization	Ratio (%)
<b>ASEAN</b>	<b>148,659,022</b>	<b>120,946,037</b>	<b>122.91</b>	<b>149,290,761</b>	<b>123,592,411</b>	<b>120.79</b>	<b>149,288,652</b>	<b>124,662,058</b>	<b>119.75</b>
<b>Brunei</b>	<b>1,756</b>	<b>34,722</b>	<b>5.06</b>	<b>1,657</b>	<b>33,443</b>	<b>4.95</b>	<b>1,804</b>	<b>34,549</b>	<b>5.22</b>
<b>Cambodia</b>	<b>5,618,794</b>	<b>3,302,498</b>	<b>170.14</b>	<b>5,946,202</b>	<b>4,119,145</b>	<b>144.36</b>	<b>5,977,850</b>	<b>4,176,386</b>	<b>143.13</b>
<b>Indonesia</b>	<b>40,390,092</b>	<b>41,517,000</b>	<b>97.29</b>	<b>41,459,632</b>	<b>42,165,000</b>	<b>98.33</b>	<b>41,119,345</b>	<b>42,269,000</b>	<b>97.28</b>
<b>Lao PDR</b>	<b>2,093,526</b>	<b>2,095,152</b>	<b>99.92</b>	<b>2,110,590</b>	<b>2,120,461</b>	<b>99.53</b>	<b>2,400,000</b>	<b>2,234,259</b>	<b>107.42</b>
<b>Malaysia</b>	<b>1,637,702</b>	<b>2,439,169</b>	<b>67.14</b>	<b>1,654,935</b>	<b>2,593,630</b>	<b>63.81</b>	<b>1,634,241</b>	<b>2,600,000</b>	<b>62.86</b>
<b>Myanmar</b>	<b>18,311,053</b>	<b>18,426,617</b>	<b>99.37</b>	<b>17,486,564</b>	<b>17,901,318</b>	<b>97.68</b>	<b>18,157,630</b>	<b>17,814,725</b>	<b>101.92</b>
<b>Philippines</b>	<b>11,793,204</b>	<b>12,908,755</b>	<b>91.36</b>	<b>11,931,388</b>	<b>12,843,219</b>	<b>92.90</b>	<b>12,180,756</b>	<b>13,074,850</b>	<b>93.16</b>
<b>Singapore</b>	<b>-</b>	<b>270,000</b>	<b>-</b>	<b>-</b>	<b>270,000</b>	<b>-</b>	<b>-</b>	<b>270,000</b>	<b>-</b>
<b>Thailand</b>	<b>25,147,795</b>	<b>9,242,240</b>	<b>272.10</b>	<b>25,064,093</b>	<b>9,247,780</b>	<b>271.03</b>	<b>24,181,326</b>	<b>9,293,000</b>	<b>260.21</b>
<b>Vietnam</b>	<b>43,665,100</b>	<b>30,709,884</b>	<b>142.19</b>	<b>43,635,700</b>	<b>32,298,415</b>	<b>135.10</b>	<b>43,635,700</b>	<b>32,895,289</b>	<b>132.65</b>

*Source : Agricultural commodity outlook No. 11 Dec. 2013*

# Highlight of the ratio of rice production to domestic utilization in ASEAN countries

- *The ratio for the ASEAN is estimated to be about 120%*
- *ASEAN produced rice enough for regional consumption*
- *Some countries are more than rice self-sufficient (Thailand, Vietnam, Myanmar, Cambodia, and Laos)*
- *Some countries still need to import rice (Brunei, Malaysia, Philippines and Indonesia)*

## Myanmar: Rice exports by destination, 1995-2012 ('000 tons)

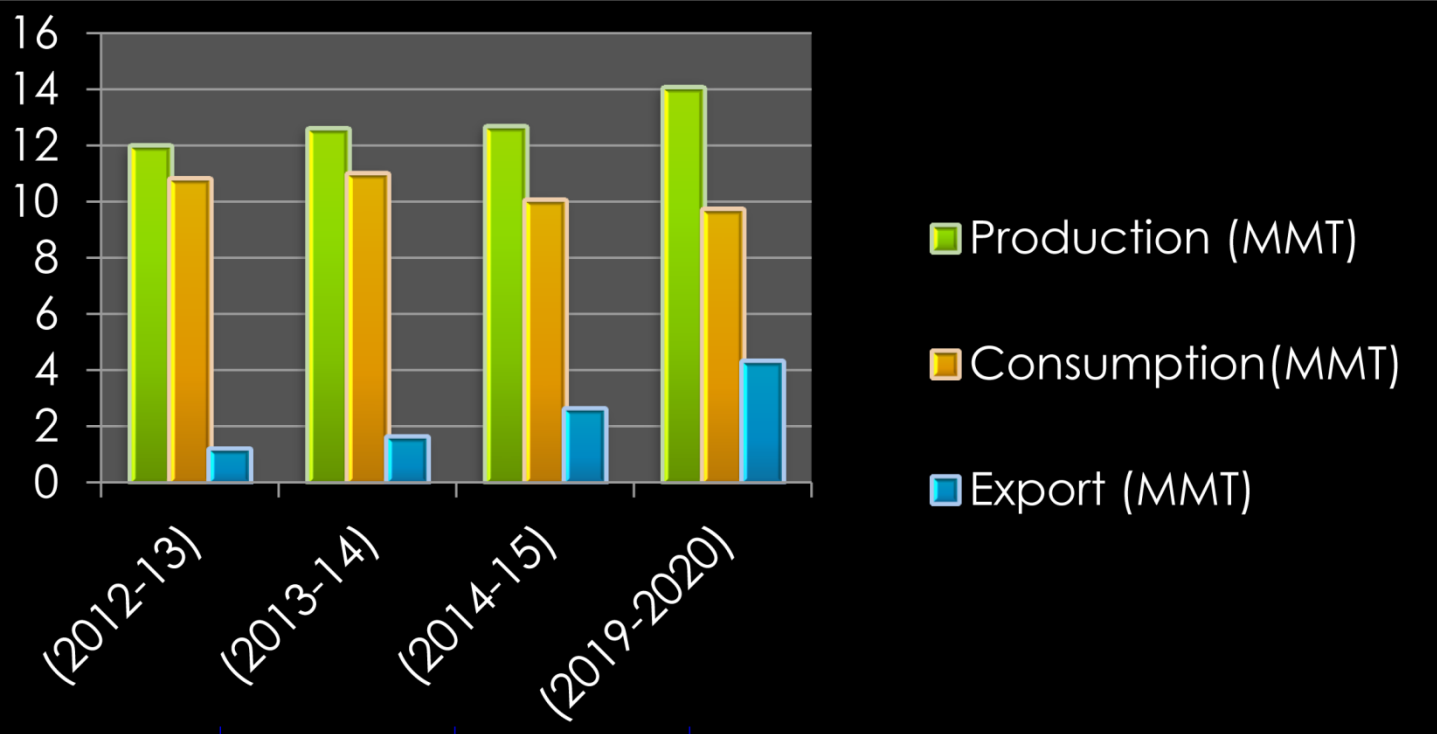
Destination	1995-99	2000-04	2005-09	2008	2009	2010	2011	2012
<b>EU</b>	0	15	*	*	*	0	12	28
<b>Former Soviet Union</b>	0	0	*	0	2	11	19	44
<b>AFRICA</b>	43	195	261	196	899	318	506	460
of which:								
Burkina Faso	0	11	9	10	29	64	71	82
Cameroon	2	13	14	25	24	15	37	21
Guinea	7	31	70	44	246	85	125	173
Ivory Coast	2	49	73	25	252	95	122	125
Sierra Leone	5	18	18	20	44	0	4	9
Togo	0	4	13	22	40	11	33	6
<b>ASIA</b>	170	264	129	403	150	156	276	72
of which:								
Bangladesh	10	108	99	385	70	116	215	0
China	0	1	0	0	1	0	0	13
Indonesia	122	132	5	0	11	5	2	10
Philippines	27	2	9	0	47	16	13	33
<b>Total</b>	<b>222</b>	<b>484</b>	<b>391</b>	<b>598</b>	<b>1,052</b>	<b>485</b>	<b>816</b>	<b>605</b>

Note: \* Less than 500 tons.

Source: Slayton & Associates.



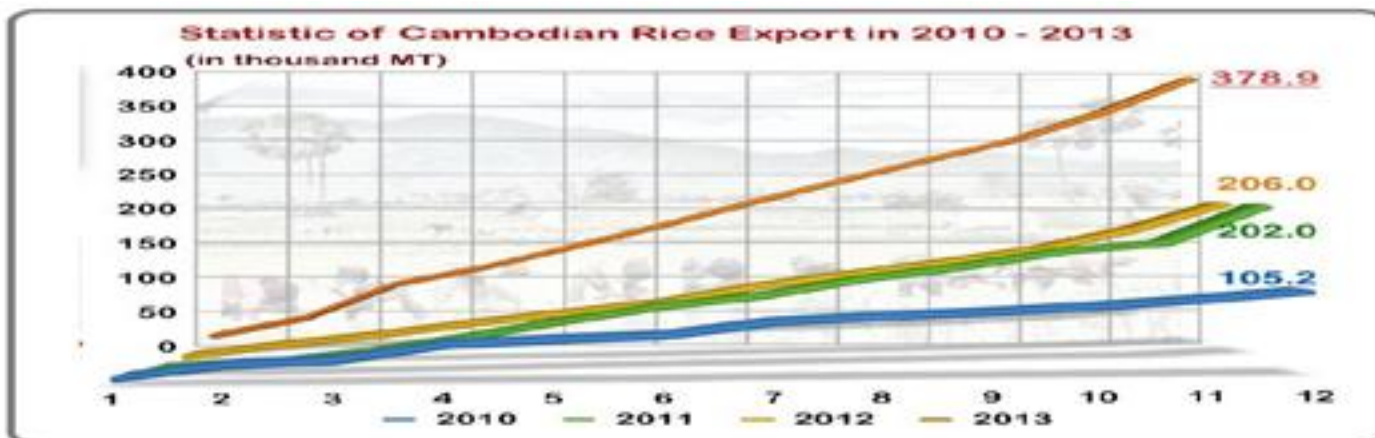
# PRESENT AND FUTURE OUTLOOK: RICE PRODUCTION, CONSUMPTION AND EXPORT



	Production (MMT)	Consumption(MMT)	Export (MMT)
(2012-13)	11.97	10.8	1.17
(2013-14)	12.58	10.98	1.6
(2014-15)	12.65	10.04	2.6
(2019-2020)	14.05	9.71	4.3

	2012-2013	2013-2014	2014-2015	2019-2020
Consumption	180 kg	180 kg	162 kg	145.8 kg
Sown Acres	19 million	18.5 million	17.57 million	14.05 million
Population	60 million	61 million	62 million	67 million
Per Acre Production	0.63 MT	0.68 MT	0.72 MT	1 MT

# RICE EXPORTED BY CAMBODIA (2013)



(Table 2. Type of Cambodian Rice have been Exported in 12 months of 2013, in tones)

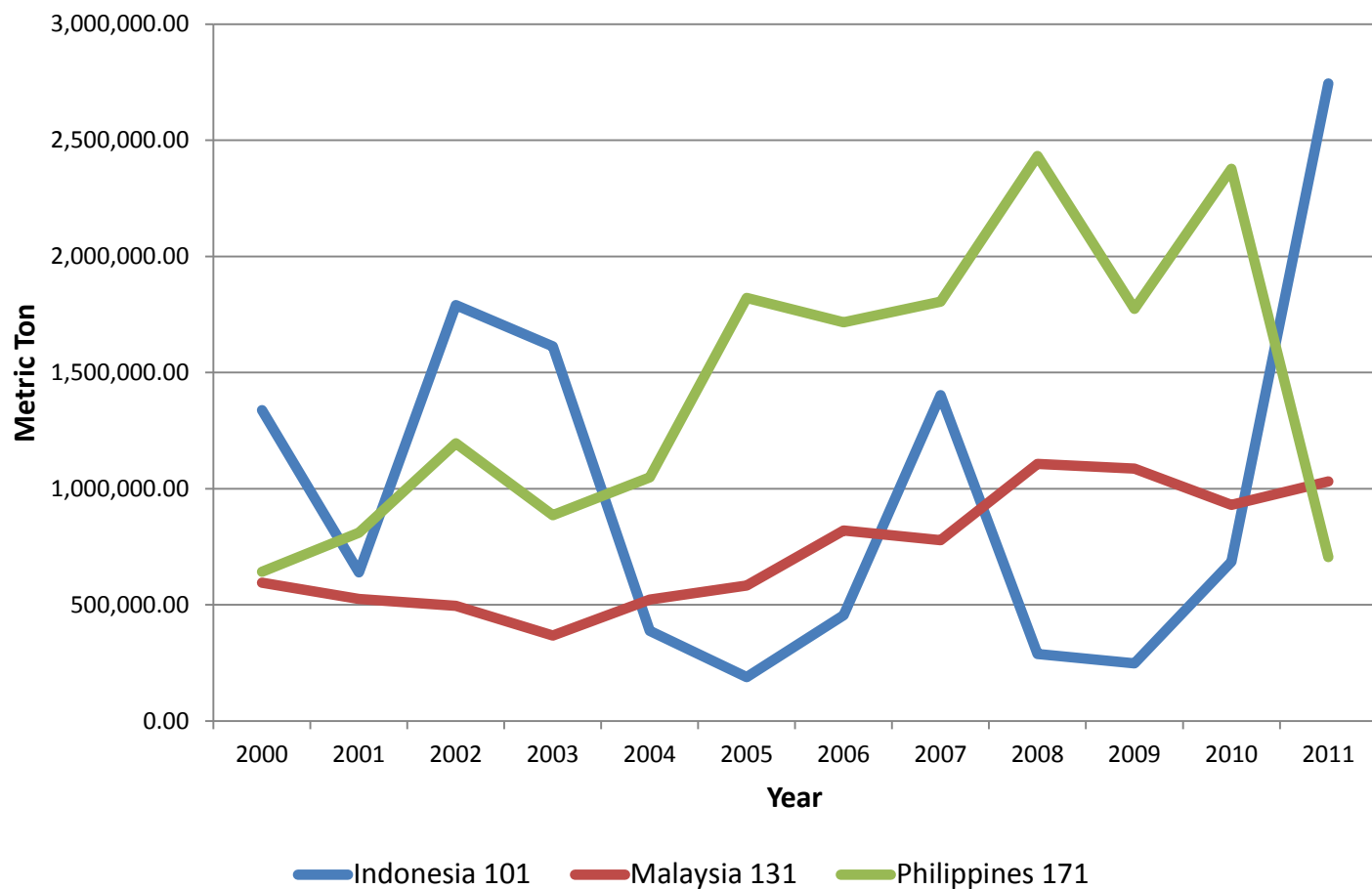
ខែ/ខ្សែ (M/year)	បរិមាណអនុញ្ញាតអនុញ្ញាត (Quantity by Type of Rice)						បរិមាណ អនុញ្ញាត សរុប (Total Exported Quantity)
	អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត	អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត	អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត	អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត	អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត	អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត អនុញ្ញាត	
1. January	13,914	9,302	1,414	992	80	24	25,726
2. February	10,042	11,877	1,254	336	460	120	24,089
3. March	18,350	24,518	1,568	977	-	-	45,413
4. April	12,708	9,165	936	347	-	120	23,276
5. May	8,247	18,381	1,298	261	163	-	28,350
6. June	9,116	18,067	1,301	405	216	-	29,105
7. July	11,664	17,783	1,225	279	460	-	31,411
8. August	10,237	16,565	1,452	116	988	-	29,358
9. September	10,697	17,179	500	89	930	-	29,395
10. October	6,096	17,482	2,273	24	2,156	-	28,031
11. November	21,282	13,486	2,140	96	851	-	37,855
12. December	24,417	20,198	2,089	48	96	-	46,847
<b>សរុប TOTAL</b>	<b>156,770</b>	<b>194,003</b>	<b>17,450</b>	<b>3,970</b>	<b>6,400</b>	<b>264</b>	<b>378,856</b>

# DESTINATION OF EXPORT RICE BY CAMBODIA (2013)

(Table 3. Export Destination of Cambodian Rice in 12 months of 2013, in tones)

No	ប្រទេសចាំប្រទេស (Importing Countries)	បរិមាណអន្តរ ( Rice Quantity)	No	ប្រទេសចាំប្រទេស (Importing Countries)	បរិមាណអន្តរ ( Rice Quantity)
1	FRANCE	57,232	34	SLOVAKIA	672
2	POLAND	55,879	35	AUSTRALIA	594
3	MALAYSIA	51,823	36	GAMBIA	528
4	NETHERLANDS	29,699	37	KENYA	480
5	CHINA	28,302	38	DENMARK	436
6	THAILAND	23,550	39	LAO	400
7	GABON	14,708	40	VIETNAM	325
8	SPAIN	11,792	41	ANGOLA	320
9	UNITED KINGDOM	11,373	42	ISRAEL	283
10	GERMANY	10,564	43	AUSTRIA	278
11	ITALY	9,874	44	SWITZERLAND	250
12	BELGIUM	9,852	45	CAPE VERDE ISLAND	245
13	CZECH REPUBLIC	9,503	46	CANADA	225
14	PORTUGAL	5,895	47	MAYOTTE	168
15	BULGARIA	5,124	48	NEW ZEALAND	159
16	RUSSIA	3,600	49	REUNION	148
17	SWEDEN	3,228	50	SOUTH AFRICA	144
18	SENEGAL	2,975	51	PRINCIPE	100
19	GREECE	2,778	52	IRELAND	96
20	LITHUANIA	2,769	53	SIERRA LEONE	96
21	IVORY COAST	2,728	54	UKRAINE	96
22	SINGAPORE	2,453	55	PAKISTAN	72
23	MAURITANIA	2,372	56	NAMIBIA	50
24	ROMANIA	1,900	57	SLOVENIA	49
25	LATVIA	1,800	58	AFRICA	48
26	USA	1,779	59	GUINEA	48
27	TAIWAN	1,598	60	CYPRUS	46
28	CROATIA	1,460	61	MALTA	24
29	GHANA	1,406	62	NIGERIA	24
30	HUNGARY	1,366	63	NIGERIA	23
31	SAUDI ARABIA	1,298	64	NORWAY	20
32	HONG KONG	892	65	KOREA	18
33	ESTONIA	816	66	BRUNET DARUSSALAM	3
សរុបរួម		378,856			

### Rice Imported by SAC



Source: FAO STAT



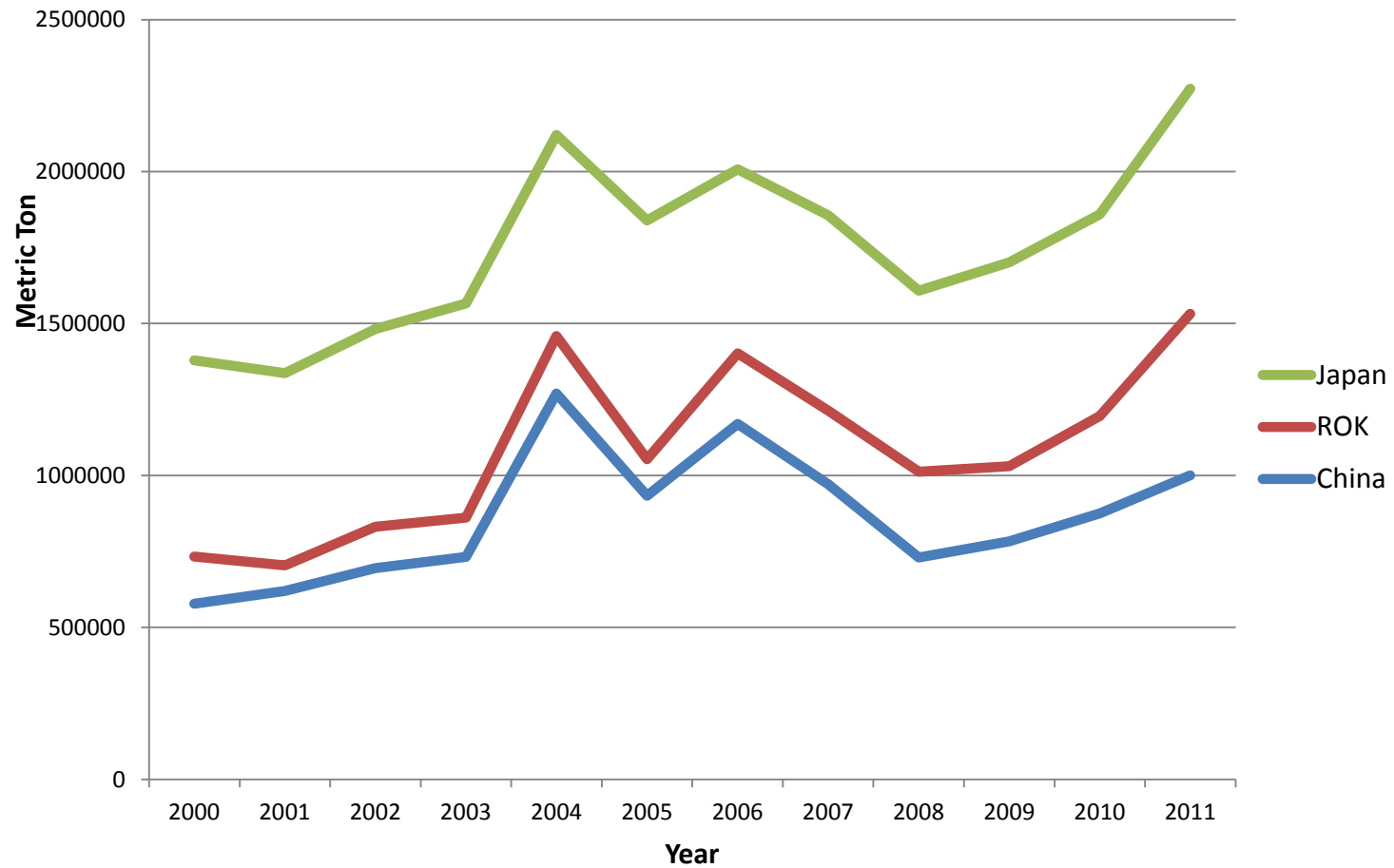
# AEC preparations

## The ASEAN rice import duties

Country	2011	2012	2013	2014	2015
Indonesia	30%	30%	30%	30%	25%
Malaysia	20%	20%	20%	20%	20%
Philippines	40%	40%	40%	40%	35%
Laos	5	5	5	5	0
Burma	10-13	0-13	0-13	0-13	0-5
Vietnam	0-20%	0-10%	0-5%	0-5%	0-5%
Thailand	0	0	0	0	0
Brunei	0	0	0	0	0
Singapore	0	0	0	0	0
Cambodia	0-5	0-5	0-5	0-5	0



Rice Imported by China, Japan & ROK



Source: FAO STAT

# NEW DIMENSIONS OF FOOD SECURITY – Post 2008

Beyond the 'Traditional' Dimensions of Availability; Accessibility; Stability; and Utilization – **new dimensions** have rendered Food Security **more complex, multi-scale, and interconnected.**

- Considered as part of Human Security – **Non Traditional Security**
- Cross-border or **Regional** dimension – **collaboration/solutions**
- **Food-Feed-Fuel-Finance** conundrum
- **Food-Water-Energy** nexus
- Traceability and **food safety**
- **Self-reliance** rather than self-sufficiency
- **Demand management**
- Role of private sector – **Public-Private Partnership**
- **Changing Role of Rice**

BUT basic issue of '**Price Dilemma**', Domestic Price Stabilization and **(mis)Trust of Global Rice Market** remains – [CARE - **debate trapped in mindset of 1970s** despite realities of 2010s]

Another key challenge is for **Governments** to **trust the (regional, if not global ) market**

# TOWARDS REGIONAL FOOD SECURITY:

2008 global food crisis – recognition that food security one of most important **cross-border issues** where countries acting alone are unable to handle – top priority issue in **ASEAN and East Asia (ASEAN+3)** levels

**11<sup>th</sup> ASEAN+3 Summit, Nov 2007** – food security identified as the key area where regional cooperation need to be advanced

**14<sup>th</sup> ASEAN Summit, March 2009, Thailand** – adopted ASEAN Integrated Food Security Framework (**AIFSF**) and Strategic Plan of Action on Food Security in the ASEAN Region (**SPA-FS**)

**NEAT Working Group in East Asian Food Security, July 2009** – need to build on East Asia Emergency Rice Reserve (**EAERR**) piloted in **2004** and **ASEAN Food Security Information System (AFSIS)** initiated in **2003** and weave into **AIFSF** and **SPA-FS**

**AMAF** finally signed ASEAN Plus Three Emergency Rice Reserve (**APTERR**) agreement on 7<sup>th</sup> Oct **2011** for meeting requirements of emergency rice supply

# THE CHANGING ROLE OF RICE

- Rice increasingly food of the **poor and rural segment** – impacted most by **volatility** as well as ‘**high stable**’ (incentive) **prices** as mechanism to achieve **food security at macro level** and high level of **self-sufficiency**
- **Urbanization** lowers **per capita consumption** of rice – variety of substitutes – changing diets
- Better **food supply chains/systems** – rural h/h can afford to be **< self-sufficient** in food **production and consumption**, especially rice
- Relatedly, modern supply chains/supermarkets **have linked and changed interactions** between farmers, markets and consumers
- **Share** of total **calories** from rice **declining**, **food budget share** of rice declining **even faster** **< 20%** (higher for poor); **> 80% on other food**, including processed & convenience
- Consequently, **share** of rice in **agricultural output** and in **overall economy** also **declining rapidly**

Unfortunately, current food security debate **still mired in the mindsets of the 1970s** .. rice-centric, production-centric, public sector-centric, nation-centric (self-sufficiency), etc... **we can and should do better**

# Trade structure (quality segments) has changed

## World Trade: Est. Changes in Quality since Mid 1990s

(millions of tons, milled equiv.)

Quality	mid 90s	2005-07	2010-12
Basmati	.89	2.00	3.64
Jasmine	1.20	1.90	2.52
Jasmine Bkns	NA	.69	0.73
Glutinous	.28	.34	.46
Japonica	1.50	2.58	2.42
Rough	.50	2.45	2.36
Brown	.60	0.70	.64
Parboiled	2.15	6.93	6.07
High	3.20	5.10	8.14
Medium	2.50	3.07	2.97
Low	3.86	5.27	4.63
Broken	.83	1.82	2.01
Total	17.50	32.85	36.60

Source: Personal Communication Tom Slayton



# Key Importers Changing - Opportunities

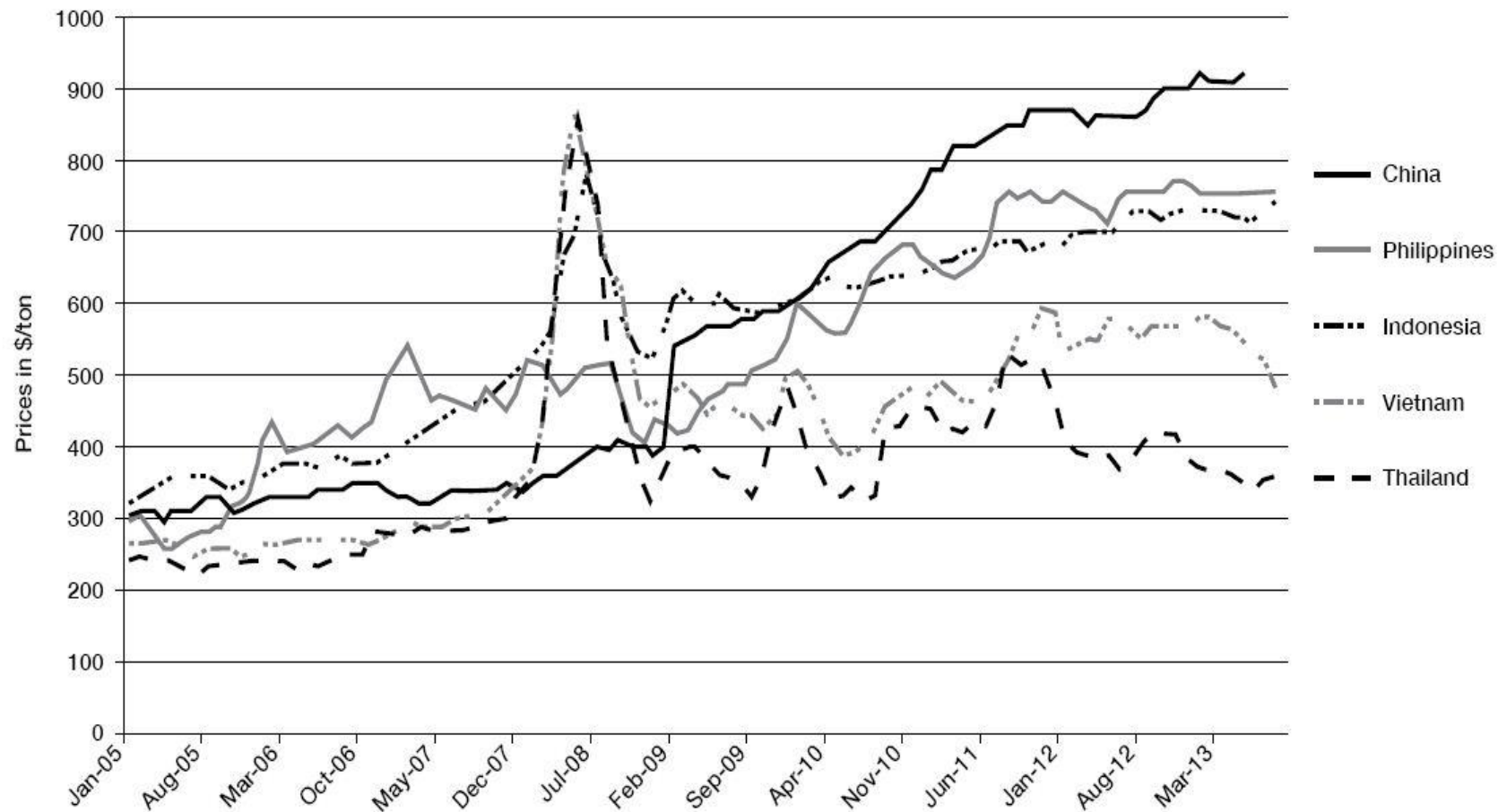
Imports by Key Markets (million tons)				
	2011	2012	2013	CHG
Bangladesh	1.49	.05	.30	.25
China	.58	2.90	3.00	.10
Indonesia	3.10	1.96	1.50	-.46
Iran	1.87	1.70	1.50	-.20
Iraq	1.04	1.48	1.40	-.08
Ivory Coast	.94	1.45	1.15	-.30
Nigeria	2.55	3.40	2.90	-.50
Philippines	1.20	1.50	1.50	0
Senegal	.81	1.20	1.00	-.20
Others	22.69	23.51	25.75	2.24
TOTAL	36.25	39.15	38.60	1.54

**Increasing Paddy support prices: 2012 \$381/MT; 2013 – 420/MT (~620/MT rice wholesale) – TRQ – 5.32 MMT (duty 1% cf outside TRQ 65%)**

**EU – 1.5MMT/annum; EBA – duty waiver – E175 or USD228/MT**

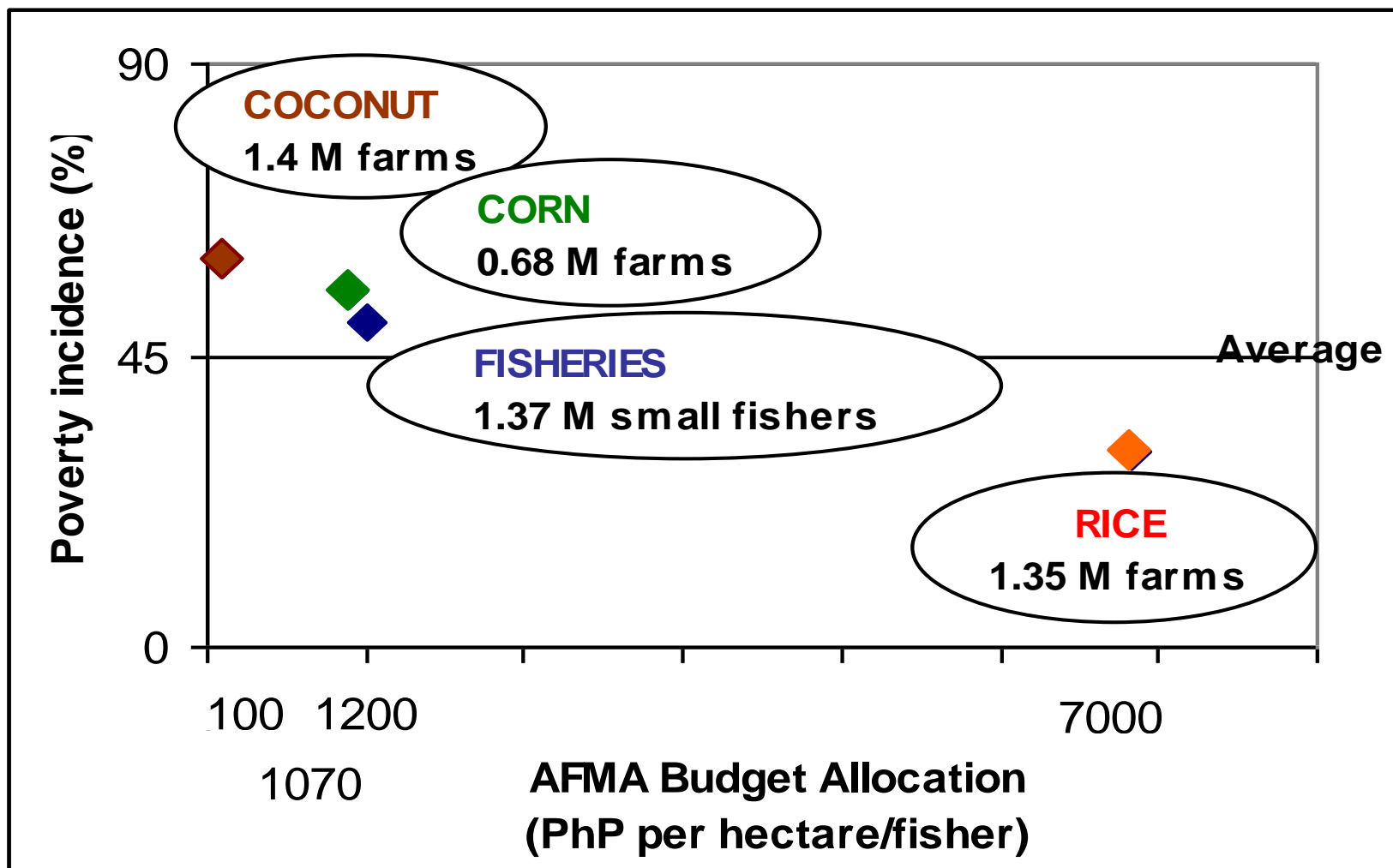
Source: Personal Communication Tom Slayton

## Average wholesale prices of rice in selected countries, \$/ton



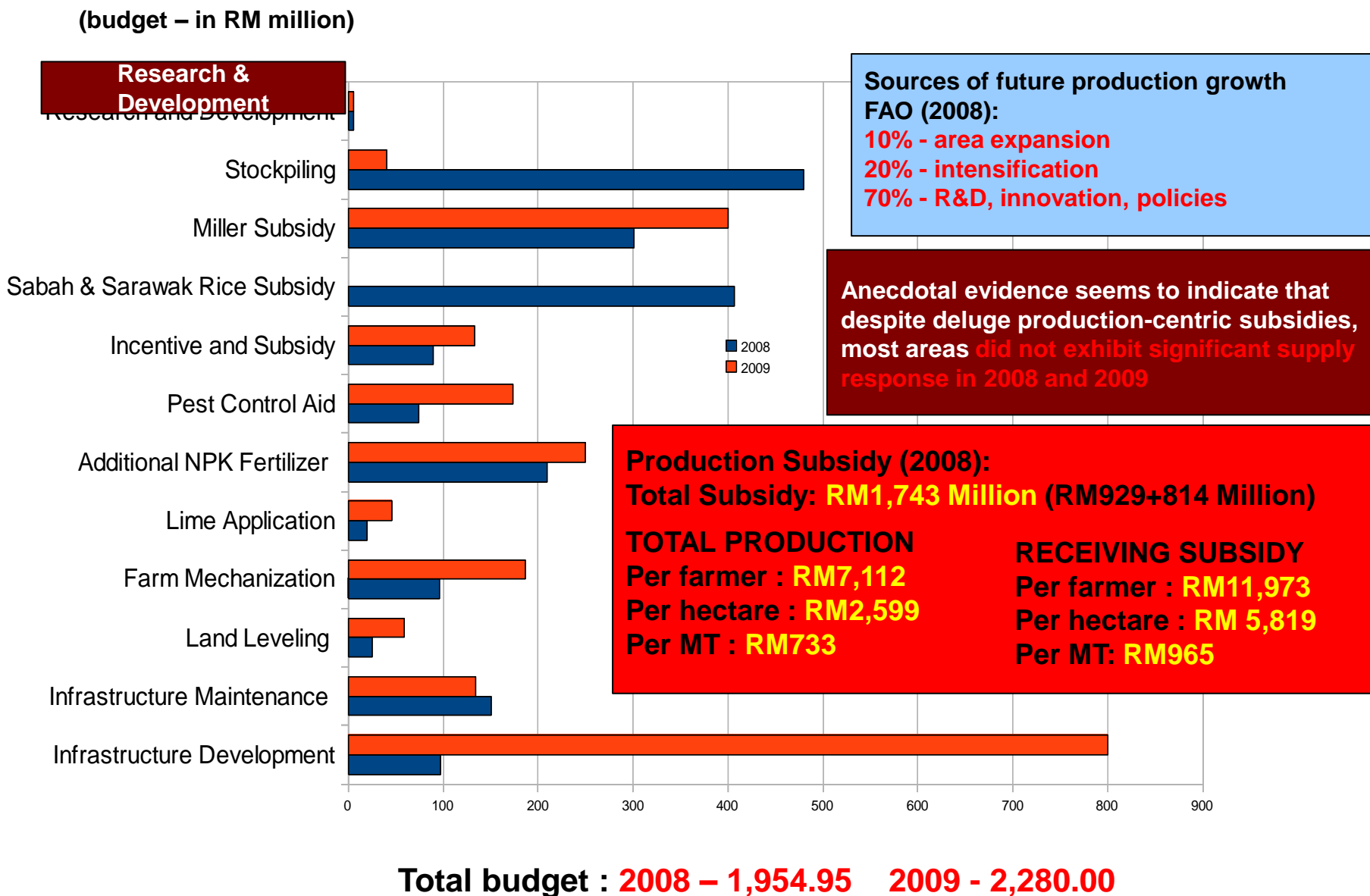
Source: FAO GIEWS.

# Self-Sufficiency at what cost?



Source: World Bank (2007) - Philippines: Agriculture Public Expenditure Review,

# MALAYSIA – What cost wrt National Food Security 2008 & 2009?



## Key Messages:

1. Myanmar (exported 1.3 mil MT in 2013), Cambodia (exported 377,000MT) and Lao PDR (marginal exporter of Glutinous rice). All targeting to export more in coming years - **Myanmar 2 million MT and Cambodia 1 million MT by 2015**. Currently, **insignificant % exports to ASEAN countries**.
2. **Dynamics** of Global and regional **rice markets and Trade – shifting** - policy changes in India, China and Thailand – **China** hike in imports result from raising price subsidy over last few years (likely **major importer of rice in future**) – coupled with **ASEAN and GMS connectivity** increasing importance of **Regional cross border investments and Trade** – ASEAN as a common production base and market.
3. **Increasing incidence** of **cross-border investments** in all 3 countries - Thai, and Japanese in rice mills in Myanmar; Thai, Singapore and Chinese in Cambodia; Thai, French and Chinese in Lao PDR and regional rice and agri-food supply chains and trading networks
4. Ahead of 2015, private sector already treating **ASEAN as common production and market**. Also **Japan and China** also involved. Can expect big net importers like Malaysia, Indonesia and Philippines (and Korea) to also follow suite



## Key Messages (Cont'd):

5. Idea of **OREC misplaced** – rice is **NEITHER oil nor wine**. More pragmatic to develop a regional **consortium of exporting and importing countries**
6. Therefore timely to consider **Regional Rice Integration** buttressed in ASEAN but also involving China, Japan and Korea – (ASEAN plus three') – building on and having a **more holistic approach** to involve not only exporters but also importing countries as well as building on ASEAN Plus Three Emergency Rice Reserve (APTERR) in relation to regional sustainable food security – **getting governments to trust the regional market**.
7. Consider various basic considerations, **options and future prospects**:
  - **B2B Initiated** and driven , **G2G facilitated**
  - Basics – after gaining concurrence on 'Why' and 'what' needs to be done – open for discussion in roundtable on '**how**', '**when**', '**where**' and by '**who**'?
  - **What is the role for APAP Forum?** – Policy guidance and oversight?

**THANK YOU!**